

CedarCrestone Rapidly Transitions Williams Lea's PeopleSoft Financials 8.4 to Hosted Environment while Migrating Merger Data

BACKGROUND

Williams Lea is the leading global provider of Corporate Information Solutions by transforming the way organizations communicate their printing and electronic information with internal and external audiences. Delivering solutions across Europe, the United States, and Asia Pacific, Williams Lea is a strong force in its industry. Williams Lea employs over 6,500 staff across the globe, and has had a revenue growth of 30% per year over the last five years with projected revenue at 850 million by the end of 2005.

CHALLENGE

In 2004 Williams Lea announced the acquisition of its long term joint venture partner Bowne Business Solutions (BBS), from Bowne & Company. The acquisition made it imperative for BBS to find a solution that would quickly transition them off of their current parent company's system onto their own. It was clear that a hosting partner would be needed for their PeopleSoft Financials 8.4 applications.

Following a thorough RFP process in 2005, CedarCrestone's Managed Services Center (CMSC) was selected as Williams Lea's application hosting provider. A previous good consulting relationship and project results with the parent organization, Bowne & Company, led to an early and strong level of comfort in CedarCrestone's hosting capabilities. A three year contract was signed, starting a great partnership.

Williams Lea Can Focus on Merger, Not IT

Williams Lea is in the business of enhancing the integrity and power of printed and electronic information through the offering of customized corporate information solutions. As one of the largest information solutions companies in their industry, it is vital that they remain on the leading edge of technology in their own organization. Williams Lea strives to increase profitability, reduce risk, and increase efficiency in their client's businesses; CedarCrestone's hosting service provides the same reassurance.

CedarCrestone was able to increase profitability for Williams Lea by providing them and BBS with the applications they needed to ensure a successful merger. CedarCrestone took responsibility to implement and maintain the modules needed, resulting in Williams Lea not having to hire resources to perform tasks such as PeopleSoft implementation, PeopleSoft maintenance, and database administration.



Industry	Financial Services
Modules	Billing, Fixed Assets, General Ledger, Payables, Project Costing, Purchasing, Receivables
Services	CedarCrestone Managed Services (CMS)
Client since	June 2005

"Williams Lea has been very happy with CedarCrestone's Hosting capabilities. It is reassuring to know that our applications are being hosted by a dependable company like CedarCrestone. The end result of our partnership is increased profitability and efficiency in our business processes. Throughout the whole project, we have developed a strong relationship with the people at CedarCrestone."

Lance Caranante
Sr. Director of Financial Systems



Williams Lea was able to have increased efficiency in their business processes by having more time to concentrate on core competencies and the merger without worrying about their IT infrastructure.

Collaboration Leads to Faster Transition

Due to the tight timeframe that the transition needed to be made in, the project started in mid-April with a high-level work plan in place. This was the beginning of what would become one of the fastest transitions in CedarCrestone's Managed Service (CMS) history. Originally the projects go-live date was set for June 26, 2005, but commitment from both CMS and Williams Lea's network teams resulted in an earlier go-live date of May 23, 2005.

State-of-the-Art Hosting Ensures Reliability

CedarCrestone's hosting center provides enterprise-class solutions including robust data center facilities, high performance and fully redundant computing platforms, security protocols, advanced systems management solutions, and guaranteed system availability. CMS transitioned Williams Lea into a hosted architecture consisting of a dedicated database server tier, shared application server tier, and shared web server tier.

CedarCrestone also provided Williams Lea with a risk management plan to ensure that their financial applications are fully protected and compliant.

CedarCrestone: Turning Software into Solutions

Analyze • Strategize • Design • Implement • Deploy • Upgrade • Manage • Optimize • Host

contact@CedarCrestone.com
866.827.3786

About CedarCrestone

CedarCrestone delivers real client success by providing consulting, technology, and managed services for the deployment, management, and optimization of Oracle applications and technology applications.